

# CG Software, Inc.

Amber

|           | Guest Traffic Breakdown |                       |         |               |       |           |         | Rescheduling          |         | Actual Total Dollar Breakdown |                             |  | Service Commitment     |                                   |  | Ratio Analysis        |                               |                                  |
|-----------|-------------------------|-----------------------|---------|---------------|-------|-----------|---------|-----------------------|---------|-------------------------------|-----------------------------|--|------------------------|-----------------------------------|--|-----------------------|-------------------------------|----------------------------------|
|           | A                       | B                     | C       | D             | E     | F         | G       | H                     | I       | J                             | K                           | L  | M                      | N                                 | O  | P                     | Q                             | R                                |
| Date      | Total #<br>Guests       | Established<br>Guests |         | New<br>Guests |       | Referrals |         | Rescheduled<br>Guests |         | Total<br>Dollars<br>Collected | Total<br>Service<br>Dollars | Total<br>Take<br>Home<br>Dollars<br>-Retail<br>Dollars | Dollar<br>Per<br>Guest | Service<br>Dollar<br>Per<br>Guest | Take<br>Home<br>Dollar<br>per<br>Guest<br>(Retail) | Total<br>Man<br>Hours | Guest<br>Man<br>Hour<br>Ratio | Total #<br>Services<br>Performed |
| 12/3/2007 | 9                       | 9                     | 100.00% | 0             | 0     | 6         | 66.67%  | 7                     | 77.78%  | 423.00                        | 393.00                      | 30.00  | 47.00                  | 43.67                             | 3.33   | 8                     | 0.89                          | 13                               |
| 12/4/2007 | 3                       | 3                     | 100.00% | 0             | 0     | 3         | 100.00% | 2                     | 66.67%  | 157.00                        | 105.00                      | 52.00  | 52.33                  | 35.00                             | 17.33  | 6                     | 2.00                          | 6                                |
| 12/5/2007 | 2                       | 2                     | 100.00% | 0             | 0     | 2         | 100.00% | 2                     | 100.00% | 79.00                         | 49.00                       | 30.00  | 39.50                  | 24.50                             | 15.00  | 6                     | 3.00                          | 2                                |
| 12/6/2007 | 9                       | 8                     | 88.89%  | 1             | 0     | 8         | 88.89%  | 8                     | 88.89%  | 532.00                        | 467.00                      | 65.00  | 59.11                  | 51.89                             | 7.22   |                       |                               | 17                               |
|           | 23                      | 22                    | 95.65%  | 1             | 4.35% | 19        | 82.61%  | 19                    | 82.61%  | 1191.00                       | 1014.00                     | 177.00   | 51.78                  | 44.09                             | 7.70   | 20                    | 0.87                          | 38                               |

Tuesday, January 01, 2008

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| Analysis                |                       |                        |
|-------------------------|-----------------------|------------------------|
| S                       | T                     | U                      |
| Service per Guest Ratio | Total # Products Sold | Product to Guest Ratio |
| 1.44                    | 2                     | 0.22                   |
| 2.00                    | 3                     | 1.00                   |
| 1.00                    | 1                     | 0.50                   |
| 1.89                    | 3                     | 0.33                   |
| 1.65                    | 9                     | 0.39                   |

# CG Software, Inc.

Amy

|           | Guest Traffic Breakdown |                       |         |               |         |           |        | Rescheduling          |         | Actual Total Dollar Breakdown |                             |  | Service Commitment     |                                   |  | Ratio Analysis        |                               |                                  |
|-----------|-------------------------|-----------------------|---------|---------------|---------|-----------|--------|-----------------------|---------|-------------------------------|-----------------------------|--|------------------------|-----------------------------------|--|-----------------------|-------------------------------|----------------------------------|
|           | A                       | B                     | C       | D             | E       | F         | G      | H                     | I       | J                             | K                           | L  | M                      | N                                 | O  | P                     | Q                             | R                                |
| Date      | Total #<br>Guests       | Established<br>Guests |         | New<br>Guests |         | Referrals |        | Rescheduled<br>Guests |         | Total<br>Dollars<br>Collected | Total<br>Service<br>Dollars | Total<br>Take<br>Home<br>Dollars<br>-Retail<br>Dollars | Dollar<br>Per<br>Guest | Service<br>Dollar<br>Per<br>Guest | Take<br>Home<br>Dollar<br>per<br>Guest<br>(Retail) | Total<br>Man<br>Hours | Guest<br>Man<br>Hour<br>Ratio | Total #<br>Services<br>Performed |
| 12/1/2007 | 6                       | 4                     | 66.67%  | 2             | 0       | 4         | 66.67% | 5                     | 83.33%  | 252.00                        | 237.00                      | 15.00  | 42.00                  | 39.50                             | 2.50   | 6                     | 1.00                          | 8                                |
| 12/3/2007 | 4                       | 4                     | 100.00% | 0             | 0       | 3         | 75.00% | 3                     | 75.00%  | 279.00                        | 248.00                      | 31.00  | 69.75                  | 62.00                             | 7.75   | 6                     | 1.50                          | 11                               |
| 12/5/2007 | 8                       | 6                     | 75.00%  | 2             | 0       | 6         | 75.00% | 5                     | 62.50%  | 223.00                        | 208.00                      | 15.00  | 27.88                  | 26.00                             | 1.88   | 5.75                  | 0.72                          | 10                               |
| 12/6/2007 | 36                      | 4                     | 11.11%  | 32            | 0.88889 | 3         | 8.33%  | 3                     | 8.33%   | 271.00                        | 207.00                      | 64.00  | 7.53                   | 5.75                              | 1.78   | 6                     | 0.17                          | 6                                |
| 12/7/2007 | 6                       | 6                     | 100.00% | 0             | 0       | 3         | 50.00% | 6                     | 100.00% | 172.00                        | 159.00                      | 13.00  | 28.67                  | 26.50                             | 2.17   | 9                     | 1.50                          | 7                                |
|           | 60                      | 24                    | 40.00%  | 36            | 60.00%  | 19        | 31.67% | 22                    | 36.67%  | 1197.00                       | 1059.00                     | 138.00   | 19.95                  | 17.65                             | 2.30   | 32.75                 | 0.55                          | 42                               |

Tuesday, January 01, 2008

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| Analysis                |                       |                        |
|-------------------------|-----------------------|------------------------|
| S                       | T                     | U                      |
| Service per Guest Ratio | Total # Products Sold | Product to Guest Ratio |
| 1.33                    | 1                     | 0.17                   |
| 2.75                    | 2                     | 0.50                   |
| 1.25                    | 1                     | 0.13                   |
| 0.17                    | 35                    | 0.97                   |
| 1.17                    | 2                     | 0.33                   |
| 0.70                    | 41                    | 0.68                   |

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# CG Software, Inc.

Bree

|           | Guest Traffic Breakdown |                       |         |               |        |           |        | Rescheduling          |         | Actual Total Dollar Breakdown |                             |  | Service Commitment     |                                   |  | Ratio Analysis        |                               |                                  |
|-----------|-------------------------|-----------------------|---------|---------------|--------|-----------|--------|-----------------------|---------|-------------------------------|-----------------------------|--|------------------------|-----------------------------------|--|-----------------------|-------------------------------|----------------------------------|
|           | A                       | B                     | C       | D             | E      | F         | G      | H                     | I       | J                             | K                           | L  | M                      | N                                 | O  | P                     | Q                             | R                                |
| Date      | Total #<br>Guests       | Established<br>Guests |         | New<br>Guests |        | Referrals |        | Rescheduled<br>Guests |         | Total<br>Dollars<br>Collected | Total<br>Service<br>Dollars | Total<br>Take<br>Home<br>Dollars<br>-Retail<br>Dollars | Dollar<br>Per<br>Guest | Service<br>Dollar<br>Per<br>Guest | Take<br>Home<br>Dollar<br>per<br>Guest<br>(Retail) | Total<br>Man<br>Hours | Guest<br>Man<br>Hour<br>Ratio | Total #<br>Services<br>Performed |
| 12/3/2007 | 7                       | 5                     | 71.43%  | 2             | 0      | 5         | 71.43% | 5                     | 71.43%  | 563.00                        | 467.00                      | 96.00  | 80.43                  | 66.71                             | 13.71  | 6                     | 0.86                          | 12                               |
| 12/4/2007 | 8                       | 8                     | 100.00% | 0             | 0      | 5         | 62.50% | 8                     | 100.00% | 645.50                        | 623.00                      | 22.50  | 80.69                  | 77.88                             | 2.81   | 12                    | 1.50                          | 18                               |
| 12/5/2007 | 10                      | 10                    | 100.00% | 0             | 0      | 7         | 70.00% | 10                    | 100.00% | 807.50                        | 710.00                      | 102.50   | 80.75                  | 71.00                             | 10.25  | 12                    | 1.20                          | 20                               |
| 12/6/2007 | 8                       | 4                     | 50.00%  | 4             | 0.5    | 3         | 37.50% | 4                     | 50.00%  | 553.50                        | 479.00                      | 74.50  | 69.19                  | 59.88                             | 9.31   | 6                     | 0.75                          | 16                               |
| 12/7/2007 | 1                       | 1                     | 100.00% | 0             | 0      |           |        |                       |         | 30.00                         | 14.00                       | 16.00  | 30.00                  | 14.00                             | 16.00  |                       |                               | 1                                |
|           | 34                      | 28                    | 82.35%  | 6             | 17.65% | 20        | 58.82% | 27                    | 79.41%  | 2599.50                       | 2293.00                     | 311.50   | 76.46                  | 67.44                             | 9.16   | 36                    | 1.06                          | 67                               |

Tuesday, January 01, 2008

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| Analysis                |                       |                        |
|-------------------------|-----------------------|------------------------|
| S                       | T                     | U                      |
| Service per Guest Ratio | Total # Products Sold | Product to Guest Ratio |
| 1.71                    | 6                     | 0.86                   |
| 2.25                    | 2                     | 0.25                   |
| 2.00                    | 6                     | 0.60                   |
| 2.00                    | 5                     | 0.63                   |
| 1.00                    | 1                     | 1.00                   |
| 1.97                    | 20                    | 0.59                   |

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# CG Software, Inc.

Courtney

|           | Guest Traffic Breakdown |                       |         |               |        |           |        | Rescheduling          |         | Actual Total Dollar Breakdown |                             |  | Service Commitment     |                                   |  | Ratio Analysis        |                               |                                  |
|-----------|-------------------------|-----------------------|---------|---------------|--------|-----------|--------|-----------------------|---------|-------------------------------|-----------------------------|--|------------------------|-----------------------------------|--|-----------------------|-------------------------------|----------------------------------|
|           | A                       | B                     | C       | D             | E      | F         | G      | H                     | I       | J                             | K                           | L  | M                      | N                                 | O  | P                     | Q                             | R                                |
| Date      | Total #<br>Guests       | Established<br>Guests |         | New<br>Guests |        | Referrals |        | Rescheduled<br>Guests |         | Total<br>Dollars<br>Collected | Total<br>Service<br>Dollars | Total<br>Take<br>Home<br>Dollars<br>-Retail<br>Dollars | Dollar<br>Per<br>Guest | Service<br>Dollar<br>Per<br>Guest | Take<br>Home<br>Dollar<br>per<br>Guest<br>(Retail) | Total<br>Man<br>Hours | Guest<br>Man<br>Hour<br>Ratio | Total #<br>Services<br>Performed |
| 12/1/2007 | 5                       | 3                     | 60.00%  | 2             | 0      | 3         | 60.00% | 4                     | 80.00%  | 181.00                        | 181.00                      |  | 36.20                  | 36.20                             |  | 6                     | 1.20                          | 6                                |
| 12/4/2007 | 4                       | 4                     | 100.00% | 0             | 0      | 1         | 25.00% | 4                     | 100.00% | 257.00                        | 243.00                      | 14.00  | 64.25                  | 60.75                             | 3.50   | 12                    | 3.00                          | 9                                |
| 12/5/2007 | 15                      | 5                     | 33.33%  | 10            | 0.6    | 3         | 20.00% | 5                     | 33.33%  | 416.95                        | 373.00                      | 43.95  | 27.80                  | 24.87                             | 2.93   | 6                     | 0.40                          | 30                               |
| 12/6/2007 | 1                       | 1                     | 100.00% | 0             | 0      |           |        | 1                     | 100.00% | 16.00                         | 16.00                       |  | 16.00                  | 16.00                             |  | 6                     | 6.00                          | 1                                |
| 12/7/2007 | 7                       | 4                     | 57.14%  | 3             | 0      | 1         | 14.29% | 4                     | 57.14%  | 247.90                        | 213.00                      | 34.90  | 35.41                  | 30.43                             | 4.99   | 9                     | 1.29                          | 8                                |
|           | 32                      | 17                    | 53.13%  | 15            | 46.88% | 8         | 25.00% | 18                    | 56.25%  | 1118.85                       | 1026.00                     | 92.85  | 34.96                  | 32.06                             | 2.90   | 39                    | 1.22                          | 54                               |

Tuesday, January 01, 2008

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| Analysis                |                       |                        |
|-------------------------|-----------------------|------------------------|
| S                       | T                     | U                      |
| Service per Guest Ratio | Total # Products Sold | Product to Guest Ratio |
| 1.20                    |                       |                        |
| 2.25                    | 1                     | 0.25                   |
| 2.00                    | 3                     | 0.20                   |
| 1.00                    |                       |                        |
| 1.14                    | 3                     | 0.43                   |
| 1.69                    | 7                     | 0.22                   |

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# CG Software, Inc.

Judy

|           | Guest Traffic Breakdown |                       |         |               |       |           |         | Rescheduling          |   | Actual Total Dollar Breakdown |                             |  | Service Commitment     |                                   |  | Ratio Analysis        |                               |                                  |
|-----------|-------------------------|-----------------------|---------|---------------|-------|-----------|---------|-----------------------|---|-------------------------------|-----------------------------|--|------------------------|-----------------------------------|--|-----------------------|-------------------------------|----------------------------------|
|           | A                       | B                     | C       | D             | E     | F         | G       | H                     | I | J                             | K                           | L  | M                      | N                                 | O  | P                     | Q                             | R                                |
| Date      | Total #<br>Guests       | Established<br>Guests |         | New<br>Guests |       | Referrals |         | Rescheduled<br>Guests |   | Total<br>Dollars<br>Collected | Total<br>Service<br>Dollars | Total<br>Take<br>Home<br>Dollars<br>-Retail<br>Dollars | Dollar<br>Per<br>Guest | Service<br>Dollar<br>Per<br>Guest | Take<br>Home<br>Dollar<br>per<br>Guest<br>(Retail) | Total<br>Man<br>Hours | Guest<br>Man<br>Hour<br>Ratio | Total #<br>Services<br>Performed |
| 12/3/2007 | 5                       | 5                     | 100.00% | 0             | 0     | 5         | 100.00% |                       |   | 296.00                        | 317.00                      | 35.00  | 59.20                  | 63.40                             | 7.00   |                       |                               | 8                                |
| 12/5/2007 | 1                       | 1                     | 100.00% | 0             | 0     | 1         | 100.00% |                       |   | 27.50                         |                             | 27.50  | 27.50                  |                                   | 27.50  |                       |                               |                                  |
| 12/6/2007 | 1                       | 1                     | 100.00% | 0             | 0     | 1         | 100.00% |                       |   | 36.00                         | 36.00                       |  | 36.00                  | 36.00                             |  |                       |                               | 1                                |
| 12/7/2007 | 3                       |                       |         |               |       | 2         | 66.67%  |                       |   | 26.00                         |                             | 26.00  | 8.67                   |                                   | 8.67   |                       |                               |                                  |
|           | 10                      | 7                     | 70.00%  | 0             | 0.00% | 9         | 90.00%  |                       |   | 385.50                        | 353.00                      | 88.50  | 38.55                  | 35.30                             | 8.85   |                       |                               | 9                                |

Tuesday, January 01, 2008

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| Analysis                |                       |                        |
|-------------------------|-----------------------|------------------------|
| S                       | T                     | U                      |
| Service per Guest Ratio | Total # Products Sold | Product to Guest Ratio |
| 1.60                    | 1                     | 0.20                   |
|                         | 1                     | 1.00                   |
| 1.00                    |                       |                        |
|                         | 3                     | 1.00                   |
| 0.90                    | 5                     | 0.50                   |

# CG Software, Inc.

Nicole

|           | Guest Traffic Breakdown |                       |        |               |        |           |         | Rescheduling          |   | Actual Total Dollar Breakdown |                             |  | Service Commitment     |                                   |  | Ratio Analysis        |                               |                                  |
|-----------|-------------------------|-----------------------|--------|---------------|--------|-----------|---------|-----------------------|---|-------------------------------|-----------------------------|--|------------------------|-----------------------------------|--|-----------------------|-------------------------------|----------------------------------|
|           | A                       | B                     | C      | D             | E      | F         | G       | H                     | I | J                             | K                           | L  | M                      | N                                 | O  | P                     | Q                             | R                                |
| Date      | Total #<br>Guests       | Established<br>Guests |        | New<br>Guests |        | Referrals |         | Rescheduled<br>Guests |   | Total<br>Dollars<br>Collected | Total<br>Service<br>Dollars | Total<br>Take<br>Home<br>Dollars<br>-Retail<br>Dollars | Dollar<br>Per<br>Guest | Service<br>Dollar<br>Per<br>Guest | Take<br>Home<br>Dollar<br>per<br>Guest<br>(Retail) | Total<br>Man<br>Hours | Guest<br>Man<br>Hour<br>Ratio | Total #<br>Services<br>Performed |
| 12/1/2007 | 2                       | 1                     | 50.00% | 1             | 0      | 2         | 100.00% |                       |   | 24.50                         |                             | 24.50  | 12.25                  |                                   | 12.25  |                       |                               |                                  |
| 12/5/2007 | 1                       |                       |        |               |        | 1         | 100.00% |                       |   | 70.00                         | 70.00                       |  | 70.00                  | 70.00                             |  |                       |                               | 1                                |
|           | 3                       | 1                     | 33.33% | 1             | 33.33% | 3         | 100.00% |                       |   | 94.50                         | 70.00                       | 24.50  | 31.50                  | 23.33                             | 8.17   |                       |                               | 1                                |

Tuesday, January 01, 2008

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| Analysis                |                       |                        |
|-------------------------|-----------------------|------------------------|
| S                       | T                     | U                      |
| Service per Guest Ratio | Total # Products Sold | Product to Guest Ratio |
|                         | 2                     | 1.00                   |
| 1.00                    |                       |                        |
| 0.33                    | 2                     | 0.67                   |

# CG Software, Inc.

NicoleM

|           | Guest Traffic Breakdown |                       |        |               |        |           |         | Rescheduling          |         | Actual Total Dollar Breakdown |                             |  | Service Commitment     |                                   |  | Ratio Analysis        |                               |                                  |
|-----------|-------------------------|-----------------------|--------|---------------|--------|-----------|---------|-----------------------|---------|-------------------------------|-----------------------------|--|------------------------|-----------------------------------|--|-----------------------|-------------------------------|----------------------------------|
|           | A                       | B                     | C      | D             | E      | F         | G       | H                     | I       | J                             | K                           | L  | M                      | N                                 | O  | P                     | Q                             | R                                |
| Date      | Total #<br>Guests       | Established<br>Guests |        | New<br>Guests |        | Referrals |         | Rescheduled<br>Guests |         | Total<br>Dollars<br>Collected | Total<br>Service<br>Dollars | Total<br>Take<br>Home<br>Dollars<br>-Retail<br>Dollars | Dollar<br>Per<br>Guest | Service<br>Dollar<br>Per<br>Guest | Take<br>Home<br>Dollar<br>per<br>Guest<br>(Retail) | Total<br>Man<br>Hours | Guest<br>Man<br>Hour<br>Ratio | Total #<br>Services<br>Performed |
| 12/4/2007 | 3                       | 2                     | 66.67% | 1             | 0      | 1         | 33.33%  | 3                     | 100.00% | 107.00                        | 107.00                      |  | 35.67                  | 35.67                             |  | 3                     | 1.00                          | 3                                |
| 12/6/2007 | 1                       |                       |        |               |        | 1         | 100.00% | 1                     | 100.00% | 80.00                         | 112.00                      |  | 80.00                  | 112.00                            |  | 8                     | 8.00                          | 2                                |
|           | 4                       | 2                     | 50.00% | 1             | 25.00% | 2         | 50.00%  | 4                     | 100.00% | 187.00                        | 219.00                      |  | 46.75                  | 54.75                             |  | 11                    | 2.75                          | 5                                |

Tuesday, January 01, 2008

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| Analysis                |                       |                        |
|-------------------------|-----------------------|------------------------|
| S                       | T                     | U                      |
| Service per Guest Ratio | Total # Products Sold | Product to Guest Ratio |
| 1.00                    |                       |                        |
| 2.00                    |                       |                        |
| 1.25                    |                       |                        |

# CG Software, Inc.

Roxanne

|           | Guest Traffic Breakdown |                       |         |               |         |           |         | Rescheduling          |         | Actual Total Dollar Breakdown |                             |  | Service Commitment     |                                   |  | Ratio Analysis        |                               |                                  |
|-----------|-------------------------|-----------------------|---------|---------------|---------|-----------|---------|-----------------------|---------|-------------------------------|-----------------------------|--|------------------------|-----------------------------------|--|-----------------------|-------------------------------|----------------------------------|
|           | A                       | B                     | C       | D             | E       | F         | G       | H                     | I       | J                             | K                           | L  | M                      | N                                 | O  | P                     | Q                             | R                                |
| Date      | Total #<br>Guests       | Established<br>Guests |         | New<br>Guests |         | Referrals |         | Rescheduled<br>Guests |         | Total<br>Dollars<br>Collected | Total<br>Service<br>Dollars | Total<br>Take<br>Home<br>Dollars<br>-Retail<br>Dollars | Dollar<br>Per<br>Guest | Service<br>Dollar<br>Per<br>Guest | Take<br>Home<br>Dollar<br>per<br>Guest<br>(Retail) | Total<br>Man<br>Hours | Guest<br>Man<br>Hour<br>Ratio | Total #<br>Services<br>Performed |
| 12/1/2007 | 9                       | 9                     | 100.00% | 0             | 0       | 6         | 66.67%  | 7                     | 77.78%  | 525.95                        | 500.00                      | 25.95  | 58.44                  | 55.56                             | 2.88   | 6                     | 0.67                          | 14                               |
| 12/3/2007 | 3                       | 3                     | 100.00% | 0             | 0       | 2         | 66.67%  | 3                     | 100.00% | 94.00                         | 94.00                       |  | 31.33                  | 31.33                             |  | 8                     | 2.67                          | 3                                |
| 12/4/2007 | 8                       | 7                     | 87.50%  | 1             | 0       | 6         | 75.00%  | 7                     | 87.50%  | 414.00                        | 383.00                      | 31.00  | 51.75                  | 47.88                             | 3.88   | 6                     | 0.75                          | 10                               |
| 12/5/2007 | 3                       | 3                     | 100.00% | 0             | 0       | 3         | 100.00% | 3                     | 100.00% | 215.00                        | 202.00                      | 13.00  | 71.67                  | 67.33                             | 4.33   | 6                     | 2.00                          | 6                                |
| 12/6/2007 | 7                       | 7                     | 100.00% | 0             | 0       | 5         | 71.43%  | 7                     | 100.00% | 416.00                        | 414.00                      | 10.00  | 59.43                  | 59.14                             | 1.43   | 6                     | 0.86                          | 10                               |
| 12/7/2007 | 11                      | 10                    | 90.91%  | 1             | 0.09091 | 5         | 45.45%  | 10                    | 90.91%  | 832.00                        | 692.00                      | 180.00   | 75.64                  | 62.91                             | 16.36  | 9                     | 0.82                          | 17                               |
|           | 41                      | 39                    | 95.12%  | 2             | 4.88%   | 27        | 65.85%  | 37                    | 90.24%  | 2496.95                       | 2285.00                     | 259.95   | 60.90                  | 55.73                             | 6.34   | 41                    | 1.00                          | 60                               |

Tuesday, January 01, 2008

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| Analysis                |                       |                        |
|-------------------------|-----------------------|------------------------|
| S                       | T                     | U                      |
| Service per Guest Ratio | Total # Products Sold | Product to Guest Ratio |
| 1.56                    | 2                     | 0.22                   |
| 1.00                    |                       |                        |
| 1.25                    | 2                     | 0.25                   |
| 2.00                    | 1                     | 0.33                   |
| 1.43                    | 1                     | 0.14                   |
| 1.55                    | 5                     | 0.45                   |
| 1.46                    | 11                    | 0.27                   |

# CG Software, Inc.

## Salon X

|           | Guest Traffic Breakdown |                       |        |               |         |           |        | Rescheduling          |   | Actual Total Dollar Breakdown |                             |  | Service Commitment     |                                   |  | Ratio Analysis        |                               |                                  |
|-----------|-------------------------|-----------------------|--------|---------------|---------|-----------|--------|-----------------------|---|-------------------------------|-----------------------------|--|------------------------|-----------------------------------|--|-----------------------|-------------------------------|----------------------------------|
|           | A                       | B                     | C      | D             | E       | F         | G      | H                     | I | J                             | K                           | L  | M                      | N                                 | O  | P                     | Q                             | R                                |
| Date      | Total #<br>Guests       | Established<br>Guests |        | New<br>Guests |         | Referrals |        | Rescheduled<br>Guests |   | Total<br>Dollars<br>Collected | Total<br>Service<br>Dollars | Total<br>Take<br>Home<br>Dollars<br>-Retail<br>Dollars | Dollar<br>Per<br>Guest | Service<br>Dollar<br>Per<br>Guest | Take<br>Home<br>Dollar<br>per<br>Guest<br>(Retail) | Total<br>Man<br>Hours | Guest<br>Man<br>Hour<br>Ratio | Total #<br>Services<br>Performed |
|           | #                       | %                     | #      | %             | #       | %         | #      | %                     |   |                               |                             |  |                        |                                   |  |                       |                               |                                  |
| 12/1/2007 | 50                      | 8                     | 16.00% | 42            | 0.84    | 7         | 14.00% |                       |   | 136.50                        | 36.00                       | 0.50   | 2.73                   | 0.72                              | 0.01   |                       |                               | 48                               |
| 12/3/2007 | 33                      | 9                     | 27.27% | 24            | 0.72727 | 5         | 15.15% |                       |   | 150.00                        | 0.00                        | 17.00  | 4.55                   | 0.00                              | 0.52   |                       |                               | 32                               |
| 12/4/2007 | 30                      | 5                     | 16.67% | 25            | 0.8     | 4         | 13.33% |                       |   | 78.00                         | 9.00                        | 18.00  | 2.60                   | 0.30                              | 0.60   |                       |                               | 28                               |
| 12/5/2007 | 69                      | 9                     | 13.04% | 60            | 0.84058 | 6         | 8.70%  |                       |   | 135.50                        | 9.00                        | 142.00   | 1.96                   | 0.13                              | 2.06   |                       |                               | 18                               |
| 12/6/2007 | 76                      | 13                    | 17.11% | 63            | 0.73684 | 8         | 10.53% |                       |   | 67.00                         | 14.00                       | 61.00  | 0.88                   | 0.18                              | 0.80   |                       |                               | 71                               |
| 12/7/2007 | 51                      | 7                     | 13.73% | 44            | 0.68627 | 5         | 9.80%  |                       |   | 79.00                         | 9.00                        | 70.00  | 1.55                   | 0.18                              | 1.37   |                       |                               | 11                               |
|           | 309                     | 51                    | 16.50% | 258           | 83.50%  | 35        | 11.33% |                       |   | 646.00                        | 77.00                       | 308.50   | 2.09                   | 0.25                              | 1.00   |                       |                               | 208                              |

Tuesday, January 01, 2008

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| Analysis                |                       |                        |
|-------------------------|-----------------------|------------------------|
| S                       | T                     | U                      |
| Service per Guest Ratio | Total # Products Sold | Product to Guest Ratio |
| 0.96                    | 1                     | 0.02                   |
| 0.97                    | 12                    | 0.36                   |
| 0.93                    | 7                     | 0.23                   |
| 0.26                    | 58                    | 0.84                   |
| 0.93                    | 10                    | 0.13                   |
| 0.22                    | 48                    | 0.94                   |
| 0.67                    | 136                   | 0.44                   |

# CG Software, Inc.

Sam

|           | Guest Traffic Breakdown |                       |         |               |       |           |        | Rescheduling          |   | Actual Total Dollar Breakdown |                             |  | Service Commitment     |                                   |  | Ratio Analysis        |                               |                                  |
|-----------|-------------------------|-----------------------|---------|---------------|-------|-----------|--------|-----------------------|---|-------------------------------|-----------------------------|--|------------------------|-----------------------------------|--|-----------------------|-------------------------------|----------------------------------|
|           | A                       | B                     | C       | D             | E     | F         | G      | H                     | I | J                             | K                           | L  | M                      | N                                 | O  | P                     | Q                             | R                                |
| Date      | Total #<br>Guests       | Established<br>Guests |         | New<br>Guests |       | Referrals |        | Rescheduled<br>Guests |   | Total<br>Dollars<br>Collected | Total<br>Service<br>Dollars | Total<br>Take<br>Home<br>Dollars<br>-Retail<br>Dollars | Dollar<br>Per<br>Guest | Service<br>Dollar<br>Per<br>Guest | Take<br>Home<br>Dollar<br>per<br>Guest<br>(Retail) | Total<br>Man<br>Hours | Guest<br>Man<br>Hour<br>Ratio | Total #<br>Services<br>Performed |
| 12/3/2007 | 2                       | 2                     | 100.00% | 0             | 0     |           |        |                       |   | 72.00                         | 72.00                       |  | 36.00                  | 36.00                             |  |                       |                               | 2                                |
| 12/5/2007 | 2                       |                       |         |               |       | 1         | 50.00% |                       |   | 86.00                         | 65.00                       | 21.00  | 43.00                  | 32.50                             | 10.50  |                       |                               | 1                                |
| 12/6/2007 | 6                       |                       |         |               |       | 2         | 33.33% |                       |   | 92.52                         | 25.00                       | 80.00  | 15.42                  | 4.17                              | 13.33  |                       |                               | 1                                |
|           | 10                      | 2                     | 20.00%  | 0             | 0.00% | 3         | 30.00% |                       |   | 250.52                        | 162.00                      | 101.00   | 25.05                  | 16.20                             | 10.10  |                       |                               | 4                                |

Tuesday, January 01, 2008

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| Analysis                |                       |                        |
|-------------------------|-----------------------|------------------------|
| S                       | T                     | U                      |
| Service per Guest Ratio | Total # Products Sold | Product to Guest Ratio |
| 1.00                    |                       |                        |
| 0.50                    | 1                     | 0.50                   |
| 0.17                    | 6                     | 1.00                   |
| 0.40                    | 7                     | 0.70                   |

# CG Software, Inc.

Samantha

|           | Guest Traffic Breakdown |                       |   |               |   |           |   | Rescheduling          |   | Actual Total Dollar Breakdown |                             |  | Service Commitment     |                                   |  | Ratio Analysis        |                               |                                  |
|-----------|-------------------------|-----------------------|---|---------------|---|-----------|---|-----------------------|---|-------------------------------|-----------------------------|--|------------------------|-----------------------------------|--|-----------------------|-------------------------------|----------------------------------|
|           | A                       | B                     | C | D             | E | F         | G | H                     | I | J                             | K                           | L  | M                      | N                                 | O  | P                     | Q                             | R                                |
| Date      | Total #<br>Guests       | Established<br>Guests |   | New<br>Guests |   | Referrals |   | Rescheduled<br>Guests |   | Total<br>Dollars<br>Collected | Total<br>Service<br>Dollars | Total<br>Take<br>Home<br>Dollars<br>-Retail<br>Dollars | Dollar<br>Per<br>Guest | Service<br>Dollar<br>Per<br>Guest | Take<br>Home<br>Dollar<br>per<br>Guest<br>(Retail) | Total<br>Man<br>Hours | Guest<br>Man<br>Hour<br>Ratio | Total #<br>Services<br>Performed |
| 12/3/2007 | 1                       |                       |   |               |   |           |   |                       |   | 70.00                         | 70.00                       |  | 70.00                  | 70.00                             |  |                       |                               | 1                                |
|           | 1                       |                       |   |               |   |           |   |                       |   | 70.00                         | 70.00                       |  | 70.00                  | 70.00                             |  |                       |                               | 1                                |

Tuesday, January 01, 2008

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| Analysis                |                       |                        |
|-------------------------|-----------------------|------------------------|
| S                       | T                     | U                      |
| Service per Guest Ratio | Total # Products Sold | Product to Guest Ratio |
| 1.00                    |                       |                        |
| 1.00                    |                       |                        |